

Siegling - total belting solutions

Movement Systems is a global industry leader for sophisticated conveyor and processing belts, synthetic modular belts, top-quality power transmission belts, as well as timing and flat belts made of synthetic materials. These products are known under the brand name Siegling. They are used in a wide range of applications in industry, trade, and the service sector, including conveyor and processing belts in the food industry, treadmill belts in fitness studios, and flat belts in mail distribution centers.

We are searching a

Regional representative, subordinate to the Russian company

Main tasks:

- Personal sales in the fixed territory
- Finding and attracting new customers
- Market analysis
- Drafting and negotiation of sales contracts
- Service customer support
- Corporate reporting

Profile/Experience

- Experience in direct sales B2B more than 3 years
- Orientation on building long-term relationships with customers
- Ability to organize work with a high level of independence
- Experience of negotiating at different levels
- Driving license kat.B
- Higher technical education
- Willingness to travel
- Autonomy, independent, initiative, communication skills, responsibility
- Honesty, curiosity, positive attitude
- English

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